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AGENDA

- · Introductory background
- Why ULPs are being filed as Grievances
- Most common categories
- Before filing
- · After filing
- · The hearing
- · Post-hearing
- Defenses if there's time

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UNFAIR LABOR PRACTICE

Limited Scope:

- 5 U.S.C. § 7116. Unfair Labor Practices
 - a) For the purposes of this chapter, it shall be an unfair labor practice for an agency –

[Enumerated practices (1) thru (8)]

b) For the purposes of this chapter, it shall be an unfair labor practice for a labor organization –

[Enumerated practices (1) thru (8)]

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GRIEVANCE

Broad Scope:

- 5 U.S.C. § 7103(9) "grievance" means <u>any</u> complaint--
 - (A) by <u>anv</u> employee concerning <u>anv</u> matter relating to the employment of the employee;
 - (B) by <u>any</u> labor organization concerning <u>any</u> matter relating to the employment of <u>any</u> employee; or
 - (C) by any employee, labor organization, or agency concerning--
 - (i) the effect or interpretation, or a claim of breach, of a collective bargaining agreement; or
 - (ii) <u>any</u> claimed violation, misinterpretation, or misapplication of any law, rule, or regulation affecting conditions of employment

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ULP AS GRIEVANCE

5 U.S.C. § 7116(d):

- [Matters covered under 5 U.S.C. § 7116 which also fall within the coverage of a negotiated grievance procedure]
- "* * may, in the discretion of the aggrieved party, be raised under this grievance procedure or as an unfair labor practice under this section, but not under both procedures"

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FLRA STATUS*

- Chair Susan Tsui Grundmann
- Member Colleen Duffy Kiko
 Confirmed and serving
 - Former FLRA Chair

- General Counsel Vacant
 Suzanne Summerlin, Deputy GC, FEA, nominated June 2023, renominated January 2024
- ULP Backlog
 Estimated between 250-450

 - Normally, about 4000 filings per year
 ULP filings are down
- Staff shortages and Reorganizations led to a push to settle or dismiss

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ULP PROCESSING ABSENT A GENERAL COUNSEL

- · Regional Offices continue to accept ULP charges
- · Regional OGC continues to conduct investigations
- If charge has merit, no complaint may issue until a General Counsel is appointed and confirmed by the Senate
 FLRA-sanctioned Settlement agreements await approval of the General Counsel

 - Negotiation of settlements is still encouraged private settlements may occur outside FLRA jurisdiction
- Regional Director may dismiss a charge found to lack merit
 - $\circ\;$ Prior to dismissal, may permit charging party an opportunity to withdraw
- If charge is dismissed:
 - Appeal must be timely filed, but resolution must await confirmation of GC

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GRIEVANCE PROCESSING ABSENT A GENERAL COUNSEL

- Same as always -- IAW the collective bargaining agreement:
 - o Grievance filed, processed, decided IAW the collective bargaining agreement
 - $\circ\;$ Binding arbitration may follow, IAW the collective bargaining agreement
 - o Exceptions to arbitral awards proceed thru the FLRA, as always -- General

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MOST COMMON CATEGORIES

- · Bargaining violations
 - Most important, most frequent and most severe remedies
- Unilateral change, bad faith, surface bargaining
- Formal meetings
 - Typically, least severe remedy BUT see *Tyndall AFB*, 66 FLRA No. 45
- Failure to provide information
 - o Often w/legalistic defenses
- Weingarten
 - o Inexcusable—train your managers!

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BEFORE THE CHARGE/GRIEVANCE IS FILED

- · Most cases are won or lost before the charge is filed
- KEY Especially in bargaining and request for information cases BUILD YOUR CASE AS IT HAPPENS!
- You may not prevent management from committing a ULP especially in bargaining cases – BUT, <u>how</u> the ULP is committed may be as important as <u>whether</u> it was committed

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BEFORE THE CHARGE IS FILED (cont.)

Hints:

- · Common sense is not common
- Train supervisors to not commit ULPs
- Don't joke about the union, even in "private" situations
- Be careful of social media, email contents, and addressees
- · Try hard not to be stupid
 - o See: FAA and NATCA, 64 FLRA No. 58
 - Supervisor told steward his actions were a reprisal

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BEFORE THE CHARGE IS FILED (cont.)

- In any conflict with the Union especially in bargaining and information request cases – be thinking, "How am I going to defend this if the Union files a ULP or a grievance?"
- Keep detailed records
- Once you decide on a defense, take action accordingly, and as proactively as possible

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EXAMPLES - BEFORE CHARGE IS FILED

Bargaining disputes:

- Document everything -- in writing, even a contemporary MFR
- Advocate ["spin"] agency positions, as necessary stress that you want to reach agreement
- · Don't miss a chance to document Union delay, bad faith, misbehavior
- Keep bargaining after implementation (and be more generous)
- If all else fails and you need to implement, consider filing pre-emptively against the

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EXAMPLES [CONT.]

Information Requests:

- Don't say NO until, at least, the third response
- Initial response should be to ask for particularized need (may do 2-3 times)
- If request is illegal, say why (w/case citations) and allow union to respond
- Offer to address valid needs another way (i.e., chart)
- If "no" IS the proper answer, cite ALL applicable reasons or countervailing
 - o See HCFA and AFGE, 56 FLRA No 19 (2000)

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EXAMPLES [CONT.]

Information Requests (cont.):

- Note: "Unduly Burdensome" is typically a loser of an excuse
- If at loggerheads <u>always</u> make a counteroffer
 e.g., instead of 150 hours, offer a partial response that takes 30

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ONCE THE CHARGE IS FILED

- As soon as you know what the Union is alleging, develop your "Theory of the Case"
- The Goal is a finding of Not Guilty
- · How do I get there?
 - o Argue the facts
 - o Argue case law
- Your theory is your Road Map to victory Follow it throughout the process, everything you do is based on how you get to that goal

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INVESTIGATION AND PREPARATION

- The FLRA Agent -- yes, the prosecutor -- is your friend!
- Get as much information as you can (preferably before you give any out)

 o Clarify the charge
 - What is the Union claiming?
 - When did they claim it happened?
- Provide a written response
- Facts and law
- Provide innocent explanations for uncontested facts
- Know your Agent -- friendly, informal oral argument may be OK

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MAKING YOUR LEGAL ARGUMENT

- Be Consistent Line up the ducks, know what page everyone is on
- Make sure your argument actually <u>fits</u> your facts
- Argument should tell a story; we're Not Guilty, because ...
- Argument should be adaptable to unknowns, but one you can stick with through to the hearing
- Make sure your research is <u>current</u>
- Don't make stupid arguments
 - o i.e., a "litigation position" vs. your honest belief
 - $\circ \;\;$ Litigation is not a law school exam, "alternative theories" smell bad

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FLRA AND WITNESSES

- NEVER PROVIDE WITNESS STATEMENTS!
- Allow Agent to meet management witnesses?
 - o Decide on a case-by-case basis
 - o Do it only if it will help the case
- Remember your Theory of the Case
 - o e.g., explanation of why we had to implement
- Use only strong, reliable, prepared witnesses
- · Know what they will say (treat it like a deposition)
- Discuss Theory of Case with witnesses, but don't "coach"

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DISCOVERY, THE FLRA WAY

- · FLRA regulations don't provide for discovery
- Your discovery should occur during the investigation
 - o Obtain as much as possible from the FLRA Agent (including documents)
 - $_{\odot}$ $\,$ Control access to official time and keep record of union witnesses
 - o Research each witnesses' possible testimony -- keep a file on each
 - $_{\odot}\;$ Goal is to know what will happen before it does

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ONCE THE COMPLAINT/GRIEVANCE IS FILED

- Read and analyze it carefully
- Respond on Time -- Fail to timely respond and you lose can't appeal
- · Admit what you have to, deny everything else (within reason)
- Depending on the allegations in the Complaint
 - o Revisit your Theory of Case
 - $\circ\hspace{0.1in}$ The charge may allege one thing, General Counsel may prosecute another

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AT THE HEARING

- The Hearing is a Court Proceeding Treat it that way!
- Decorum:
 - o Professional attire (incl. witnesses)
- o King's English
- o BE ON TIME (Cardinal Sin)
- o Treat Judge/Arbitrator with respect!
- Don't overdo objections know when to object (when its important) and be courteous
- · Arrogance is not allowed

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TRIAL STRATEGY

- "All the world's a stage...."
- TELL A STORY typically, the best story wins
 Don't try to control the facts

 - Your job is to tell the Judge why the interpretation of those facts shows innocence, not guilt
- Opening statement lay out your story
 - o Admit those facts you can't dispute
 - o Show why they don't prove guilt

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ELEMENTS OF PROOF

- · Know the Charge's Elements of Proof
- Remember the prosecution must prove all elements of the charge
- · You only have to disprove one
- Focus on your opponent's weakness! Reference the elements and the weakness in your opening

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DIRECT TESTIMONY

- This is the meat of your case where it's typically won or lost
- Follow the story laid out in the opening
- Start and end with the two best witnesses bury any weak ones in the second act -- be wary of requests to schedule them out of order
- Make sure there's a logical flow to the witnesses' testimony

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WITNESSES

- First and foremost TELL THE TRUTH!
- · Be factual no opinions or emotions
- Keep it short answer the question, then stop talking
- · Don't volunteer info
- Make sure the "We love our Union" message comes out, leave any antiunion feelings outside
- · Prepare witnesses thoroughly
- Prepare them for cross examination

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CROSS EXAMINATION

- You are not Tom Cruise! Witnesses NEVER say, "You can't handle the truth!" on the stand!
- Plan ahead
 - Have a goal show/highlight facts favorable to your case
 - o Undercut credibility of a key witness
- · Not every witness needs to be cross examined
- o If the witness' testimony won't further your goal, don't cross examine
- No fishing
 - o Only ask a question if **you already know** the answer

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CROSS EXAMINATION (cont.)

- Review any affidavits first look for contradictions or any material facts omitted
- Keep it Simple
 - No more than three points
 - o Don't let the witness repeat damaging direct testimony
 - o Quit while you're ahead don't ask one question too many! [Lincoln?]
- Be courteous and professional

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CLOSING ARGUMENT AND BRIEFS

- Follow the story of the opening Statement and your Theory of Case
- · Address any issues raised by the Judge
- · Keep it straight to the point
- · Be thorough!
 - Any issues not raised at the hearing or in the brief can't be raised on appeal

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APPEALS/EXCEPTIONS

- · Prevailing is unlikely, only appeal if you have something to gain
- · Don't be afraid to raise novel arguments or suggest overturning precedents - particularly if requesting a return to a past precedent
- A key reason to file it may delay an adverse remedy or result in a diminished adverse remedy, esp. status quo ante, back pay
- Agency/DCPAS consultation/permission is required

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APPEALS/EXCEPTIONS (cont.)

- In discussion w/DCPAS -- Focus on the law, not the facts
 - FLRA rarely overturns factual findings
 - Were all elements of proof met?
 - o Look for inconsistencies in case law
 - o Current FLRA may be receptive to reversing precedent -- research old pro-
- Remember your <u>time limits!</u> FLRA is unforgiving, there is <u>no agency excuse</u> for missing a deadline!

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DEFENSES

- 1. "Covered By" Doctrine
 - A. Is the subject expressly contained in the bargaining agreement?
 - B. Is the subject matter of the change "inseparably bound up with" and plainly an aspect of, a subject covered by the Agreement?

 U.S. Dep't of HHS, SSA, 47 FLRA 1004 (1993);

 AFGE Local 225, 56 FLRA FLRA 686 (2000)

 - Customs and Border Protection and AFGE, 70 FLRA No. 125 (2018)

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DEFENSES (cont.)

- 2. Particularized Need for information
 - · Always include in response to requests
 - Always raise as a defense in information cases
 - "The Union is entitled" is not particularized need
 - Review other legal defenses (Privacy act, etc.)
- 3. Threats Primarily Credibility

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DEFENSES (cont.)

4. Reprisal - hard to prove

- Two Part Test Focus on second prong:
 1) Legitimate reason to take action

 - 2) Would have taken action even w/o union activity
 - Helps if official who took action did not know of protected activity or had no anti-union animus
 - Letterkenny Army Depot, 35 FLRA 113 (1990)
- Flagrant misconduct FLRA may be open to giving new guidance

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DEFENSES (cont.)

- 5. Bargaining behavior charges "Surface Bargaining" or allegation of bad
 - · Show you acted in good faith
 - Considered proposals, gave valid reasons for not accepting
 - Followed process, gave notice, exchanged proposals, met with union
 - Had "sincere desire to reach agreement" just not the agreement to the Union's unreasonable position

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DEFENSES (cont.)

6. Unilateral change

- Emergency may be hard to prove
 - Timely notification and bargaining after implementation are key
 Real emergency not just change in policy

 - Agency's claim of emergency-required unilateral action is reviewable, and the agency must support its determination

 See VA and AFGE, 58 FLRA 549 (2003)
- De minimis Impact (I&I only)
 Old Authority almost nothing is de minimis effect on one employee is enough
 See Air Force, 64 FLRA 166 (2009)

 - New Authority perhaps more receptive
 FLRA Regions reasonable focus on investigation
 - Show no harm "Complaint will not effectuate the purposes of the Statute"

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DEFENSES (cont.)

- 6. Unilateral change (cont.)
 - Non-negotiable proposals
 - Must show all Union proposals are nonnegotiable, and that the Union was given opportunity to file additional negotiable proposals
 - Union's proposals don't address the change (I&I only)
 - Different from negotiability it's a form a bad-faith bargaining to condition agreement on one issue on agency agreement to another
 - Inferred waiver Rare, disfavored

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DEFENSES (cont.)

- 6. Unilateral change (cont.)
 - · Union refused to bargain or engaged in bad faith delay
 - o Full-court press to expedite negotiations
 - $\circ~$ Document Union delays, agree to reasonable proposals, aggressive stance on negotiability
 - Best defense is a good offense
 - File ULP (w/Agency/DCPAS consultation/approval) against Union for refusing to bargain when you implement

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REMEDIES

- FLRA has Broad Powers status quo, back pay, TRO
 - o May urge "other action that will carry out the purpose of the Statute"
- o See 5 U.S.C. § 7118(a)(7)
- \bullet Don't use them much unlikely to do so now
- Standard Remedy
 - Posting (incl. electronic)
 Cases and Design Order
 - o Cease and Desist Order
- Other remedies may include Back Pay and Retroactive Bargaining

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STATUS QUO ANTE • Death Penalty of Remedies • Substantive Bargaining Cases -- status quo will be granted absent "special circumstances." • Decided on a case-by-case basis - See SSA, 64 FLRA 199 (2009) and FDIC, 41 FLRA 272 (1994) - Urge use of "other action that will carry out the purpose of the Statute" • 5 U.S.C. § 7118(a)(7) - Might work -- who knows? • 1 & I Cases • This is where pre-charge case-building really matters

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